



How Our Rates Compare

A side-by-side analysis of the costs at
Catalyst Ranch versus a downtown hotel

Number of Participants	25		
Number of Full Days	1		
	<u>Count</u>	<u>Catalyst Ranch</u>	<u>Downtown Hotel</u>
Venue			
Full-Day Room Rental	1	\$3,075	\$3,000
Meeting Planning Services		free	n/a
Room Set-up & Labor	1	free	n/a
Parking (est. at 50% of participants/day)	13	130	325
Ranch Hand Support		free	n/a
Sub-Total		\$3,205	\$3,325
Technology			
Digital projector & screen	1	free	650
Audio System with lapel or handheld microphones	1	free	460
Dedicated internet connection (100mbps at Catalyst Ranch)	1	free	0
Additional wireless internet users	24	free	0
Speaker Phone	1	free	0
Powerstrip	1	free	10
Extension cord	1	free	10
Technical Labor Support (4 hr minimum)		free	included
Sales Tax on A/V		free	101
Service Charge on A/V		free	n/a
Sub-Total		\$0	\$1,231
Supplies			
Flipchart Easel with pad & markers	2	free	190
White Board & markers	1	free	225
Meeting supplies: notepads, pens, sticky notes	25	free	60
Non-Traditional Meeting Supplies		free	n/a
Sub-Total		\$0	\$475
Food & Beverage			
Coffee & Tea	25	free	300
Water, Soda & Juice	25	free	250
AM Snack Service	25	free	575
PM Snack Service	25	free	300
Continental Breakfast	25	481	875
Hot Buffet Lunch	25	679	1,625
Gratuity		255	864
Tax		119	551
Sub-Total		\$1,534	\$5,339
TOTAL		\$4,739	\$10,370
Total Per Person Per Day		\$190	\$414.81
Misc Add-Ons			
Additional easel pads		free	\$20
B&W copies		1	\$1
Faxes		free	\$1